

# FEEDSTUFF SAMPLES ANALYSIS REQUEST



**Hill Laboratories**  
BETTER TESTING BETTER RESULTS

**CLIENT (please print clearly)**

Name \_\_\_\_\_

Address \_\_\_\_\_

Postcode \_\_\_\_\_

Email \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Client Ref. \_\_\_\_\_

Additional Ref. \_\_\_\_\_

Quote No. \_\_\_\_\_ Order No. \_\_\_\_\_

Date Sampled \_\_\_\_\_

**CHARGE TO**  Client  Submitter (company)  Other

RJ Hill Laboratories Limited  
1 Clyde Street Hamilton 3216  
Private Bag 3205  
Hamilton 3240 New Zealand  
T +64 7 858 2000  
F +64 7 858 2001  
E mail@hill-labs.co.nz  
W www.hill-labs.co.nz

Accredited by International Accreditation NZ

**Primary Contact** \_\_\_\_\_

**Submitter (if different from above)** \_\_\_\_\_

**Company** \_\_\_\_\_

**Address** \_\_\_\_\_

**RESULTS TO**

Mail Client  Mail Submitter  
 Fax Client  Fax Submitter  Other  
 Email Client  Email Submitter  Other

**PASTURE, HAY OR FORAGE CROPS (includes chopped maize)** Profiles are outlined on the reverse of this sheet

Please indicate your requested tests with a ✓

Sample Identification	Crop Grown / Variety	Feed Profile	Extended Pasture Feed Profile	Dry Matter + ME	Dry Matter Only	Mixed Pasture Profile	Complete Pasture Profile	Spring Pasture Profile	Chloride	Nitrate-N	Iodine	Other tests	Lab #
		Feed	ExtFed	DMME	DM	MPast	CPP	SpPast	Cl	NO3	I		

Animal Dietary Mineral Balance Details (ADMB)	Animal Species	Liveweight	Calving Date	Daily Intake

**FEEDSTUFFS e.g. silage, baleage, meals** Profiles are outlined on the reverse of this sheet

Please indicate your requested tests with a ✓

Sample Identification	Description	Sample Source e.g. paddock, trucks, stack, bales	Weeks in stack/bales *	Silage Profile (fermented)	Extended Silage Profile (fermented)	Volatile Fatty Acid Profile	Dry Matter + ME	Dry Matter only	Compound Feed Profile	Other**	Lab#
				Silage	ExSil	VFA	DMME	DM	CpdFeed		

\* Weeks in stack/bales (silage/baleage only)

\*\* Additional tests: Crude Fat, Starch

**ADDITIONAL INSTRUCTIONS**

NB. Please advise laboratory if hazardous substances possibly present in samples.

Total Number of Samples Sent Please note: If more than one courier bag being sent for one farm, please indicate eg. 1 of 2, 2 of 3 etc on outside of courier bag so that samples are reported in one job.

**PLEASE SIGN**

refer to terms of trade overleaf

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Please supply more of:**

Feed Request Forms (KB6364)  Plant Bags

Quantities:  Soil Bags Quantities:  Feed Bags

Other \_\_\_\_\_

## TESTS AVAILABLE

### Pasture

Profile Name [Profile Code]	Tests Reported
Feed Profile [Feed]	Dry Matter, Crude Protein, Acid Detergent Fibre (ADF), Neutral Detergent Fibre (NDF), Soluble Sugars, Starch, Ash, Digestibility (DOMD) and Metabolisable Energy (ME)
Extended Feed Profile [ExtFed]	Feed + Mixed Pasture Profile, Chloride
Mixed Pasture Profile [MPast]	Nitrogen, Phosphorus, Sulphur, Potassium, Calcium, Magnesium, Sodium, Iron, Manganese, Copper, Zinc, Boron, Molybdenum, Cobalt, Selenium
Spring Pasture Profile [SpPast]	Mixed Pasture Profile ,Chloride + Protein and ME
Complete Pasture Profile (herbage plus clover only) [CPP]	Pasture = Mixed Pasture Profile + Protein and ME PLUS Clover = N, P, S, K, Mg, Ca, Na, Fe, Mn, Cu, Zn, B, Mo
Additional tests	e.g. Nitrate-N, Iodine, DCAD, Soluble Sugars, CP

### Silages

Profile Name [Profile Code]	Tests Reported
Silage Profile ( <i>fermented forage only</i> ) [Silage]	Dry Matter, Crude Protein, Soluble Sugars, Starch, Ash, Acid Detergent Fibre, Neutral Detergent Fibre, Digestibility (DOMD), Metabolisable Energy, pH and Ammonium N (as % Total N), Lactic Acid
Extended Silage Profile ( <i>fermented forage only</i> ) [ExtSil]	Silage Profile + N,P,K,S,Mg,Ca,Na,Mn,Zn,Cu,Fe, B,Mo,Co and Se
Volatile Fatty Acid Profile [VFA]	Lactic, Acetic, Butyric, Propionic and Formic Acids

### Other Tests

All Feeds	Dry Matter + Metabolisable Energy [DMME]
All Feeds	Dry Matter only [DM]
Compound Feed Profile – Grains & Concentrates e.g pellets, meals, grain, some food wastes. <i>May not be available on all feedstuffs. Specifically excludes PKE and Copra and liquid samples.</i> [CpdFeed]	Dry Matter, Crude Protein, Ash, ADF, NDF, Soluble Sugars, Crude Fat, DOMD, ME – wet chemistry tests. <b>Please contact the laboratory to confirm suitability of tests for sample type.</b>
Additional tests	Starch, Crude Fat

## TERMS OF TRADE

The following terms and conditions apply for work done by R J Hill Laboratories Limited (henceforth referred to as "Hills"), unless otherwise arranged by the management.

#### All Customers

- An invoice detailing the charges for work undertaken will be forwarded by Hills with the results
- A monthly statement will be issued by Hills detailing all financial transactions in that month, showing any amount due for payment
- Payment to be made in NZ \$ for the amount as shown on the invoice
- Hills reserve the right to charge the customer for any bank charges associated with processing their payment (eg. foreign exchange charges, cheques drawn on non New Zealand banks, dishonoured cheques etc)

#### Casual Customers

- Payment to Hills is due within 7 days of date of invoice

#### Customers with credit approved

- Full payment to Hills is due by the 20th of the month following date of invoice.
- Payment is due immediately and Hills may take immediate action to recover such debt in the event of the following occurring:-
  - The customer is in default under any agreement with Hills
  - The customer commits an act of insolvency or bankruptcy
  - The customer goes into receivership or liquidation

#### New Customers

- Hills reserves the right to require payment to be made in advance for any work to be done and/or require the customer to fill in a credit application form prior to any information being released

#### Requests to invoice another customer/entity

Hills will:-

- Not release results until both customer and third party have signed an approval form for re-invoicing to occur
- Charge a \$25 re-invoicing fee to the customer

#### Overdue Accounts

If an account is overdue, Hills reserves the right to:-

- Withhold results until payment is received
- Charge interest on overdue accounts at the rate of 2% per month from the due date until payment
- Recover from the customer any debt collection charges including commission from Debt Collection Agencies

#### Poor Account History

Should a customer develop a history of poor account payment, Hills reserve the right to:-

- Require payment prior to release of results
- Refuse to undertake any further work without pre-payment
- Withdraw any special discounts or arrangements that may have been negotiated

#### Delivery

If Hills is unable to deliver the results or perform a service because of any cause beyond its control (including any force majeure event), it may suspend delivery or cancel the customer's order without incurring any liability for loss or damage suffered by the customer.

Delivery of results shall be deemed to be made to the customer when the results are first dispatched from Hills in Hamilton, New Zealand, or collected by the customer or the customer's agent. All carriers, including couriers, are deemed to be agents of the customer.

#### Warranties and Conditions

If Hills shall be under any liability whatsoever to the customer then, whether such liability be in contract, tort (including negligence and personal injury), or otherwise and notwithstanding any relief or remedy to which the customer may be entitled to under the Contractual Remedies Act 1979 or at law or in equity, such liability shall be limited to the price at which the goods or services are supplied to the customer.

Under no circumstances will Hills be liable for any financial or economic loss or any indirect or consequential loss of any kind whatsoever.

#### Privacy

The customer agrees that Hills may obtain information about the customer from any person (including any Credit or Debt Collection Agency), for any purpose being in the course of Hills business, including credit assessment and debt collecting and the customer consents to any person providing Hills with such information.

The customer agrees that Hills may use for lawful purposes any information it has about the customer relating to the customer's creditworthiness for lawful purposes.

#### Jurisdiction

In the event of a dispute arising between Hills and the customer, such dispute shall be governed by New Zealand Law and the place of any hearing shall be Hamilton, New Zealand